



JILL OGDEN

Jill has over 23 years' experience in the biopharmaceutical, healthcare and drug delivery industries, combining broad commercial experience with a strong scientific background. Her key skills and achievements include:

- A successful track record of concluding technology/product deals, establishing/developing partnerships and negotiating a wide range of commercial agreements on a global basis.
- Strategic planning particularly associated with mergers and acquisitions.
- Establishing and developing corporate business development functions, including market research, company profile/media relations activities, marketing strategy and IP portfolio management systems.
- Identifying, evaluating and progressing new product/technology opportunities on a strategic basis.

Jill has a PhD in Genetics and spent five years in research at the Universities of Edinburgh and Oxford before taking up her first industrial role at Delta Biotechnology in 1987. At Delta she held various R&D and project management positions. In 1993, Jill co-founded a consultancy business specialising in the biopharmaceutical industry where she was involved in a range of projects for US and European clients.

In 1996, Jill joined Andaris as Business Development Manager. During the next 4 years, Jill was involved in two separate acquisitions; Andaris was first acquired by Quadrant Healthcare and then the enlarged Quadrant was acquired by Élan Corporation, where she was Director of Business Development. Throughout this time, Jill was involved in various licensing, divestment and strategic planning activities.

In 2003 Jill joined pSiMedica, the UK subsidiary of an Australian NASDAQ-listed company, where she was Commercial Director with a broad range of business responsibilities. During this time she concluded a deal on pSiMedica's lead product. Since 2007, Jill has been a business development consultant for a number of international clients, during which time she has completed a range of transactions.