



ROGER DAVIES

Roger Davies works with Medius as an independent consultant in pharmaceutical licensing and business development. He specialises in commercial analysis of opportunities, deal structuring and valuation, negotiation of deal terms and project completion. Projects include product licensing and acquisitions, strategic alliances, co-promotion, patent licences and training (financial deal valuations and negotiation).

He was formerly the Group Director of Licensing and Business Development at Bioglan Pharma Plc where he was responsible for the global licensing of products and drug delivery technologies as well as acquisitions and disposals. Before this, Roger was employed at Mundipharma International as the Director of International Business Development. During his employment at Mundipharma Roger completed over 50 pharmaceutical business development deals.

Roger's other industry experience includes Fisons Pharmaceuticals and Rank Xerox in a variety of strategic, financial, business development and marketing roles.

Roger has a Masters degree in Economics.